

Membership Brochure & Insurance Information

for Organizational Members, Registered Regattas and Individual Members





2015 Membership Brochure and

Insurance Information

For Organizational Members, Registered Regattas, and Individual Members

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Member: United States Olympic Committee Federation Internationale des Societes D'Aviron (FISA)

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Dear Members:

The USRowing board and management have been hard at work this year forming an exciting new framework for our sport. We have a great deal of excitement and plenty of new opportunities ahead. With this in mind, the board has identified a vision for the future of our association:

We are USRowing, fostering community, cultivating excellence and developing Olympic champions.

USRowing is comprised of close to 1,300 member organizations and 80,000 individual members. Our 200+ registered regattas rely on more than 400 volunteer referees to drive the competitive opportunities we all enjoy. More than 4,500 coaches have relied on the USRowing coaching education program in the past six years. Collectively, we are among the top national governing bodies in the U.S. Olympic movement.

Rowing's growth in the past decade has been exceptional, and as USRowing strives to meet the needs of our membership, our focus is on increasing our value to attract each rower into the USRowing family.

The tagline – Join Our Team – is an invitation by USRowing for every rower to be part of something larger than themselves: to support Olympic excellence, promote and market the sport in new venues, help set the direction for rowing, and strengthen the bonds that every rower shares with their boatmates. During the next two years, USRowing intends to make rowing one of America's top sports and to establish the U.S. as a major influencer at the world level.

USRowing's strength lies with our members. This packet outlines the details of the 2015 USRowing Membership and Insurance Program. The basic structures of the sport – rules, safety and education – are the unseen forces behind the strength of our association. The insurance services offered to our members by Roehrs and Company Inc., and Philadelphia Insurance provide the backbone of our sport to host regattas and run local club activities.

The use of USRowing referees and the Rules of Rowing are a fundamental part of managing risk at events. We continue to build this important group of volunteers and encourage your club to recruit referees. Within the 2015 organizational renewal form, we are asking each club to suggest two volunteers to become referees. It is an important and valuable way to give back to the sport we all love and enjoy and ensure its growth.

Our commitment to safety continues with the USRowing PFD program aimed at coaches, coxswains and officials. The Mustang discount program provides preferred pricing to our members for float suits and inflatable PFDs. We also continue to provide online access to the safety instruction video and the PASS program, a unique tool for clubs to assess their risks and strengths. Finally, the Kippy Liddle Safety program provides deep discounts on kits that provide your coaching launches with the right items to respond to emergencies.

For 2015, USRowing is pleased to announce a partnership with Regatta Central to provide an integrated member experience that will promote an easy to use interface for USRowing membership and regatta registrations. USRowing considers the privacy of our members, whether full-privileged or basic members, paramount. Our privacy policy is posted on the USRowing.org site and includes the assurance that we will not sell or distribute our member data to third parties.

Rowing is poised to be the breakout sport of the decade. We invite you to Join Our Team in 2015 and impact that movement.

Cheers,

Glenn Merry USRowing CEO



2015 Organizational Registration and Invoice

January 1, 2015 - December 31, 2015

Please visit our website, <u>www.usrowing.org/join.aspx</u>, to renew your organizational membership or to purchase a membership for the first time. By filling out the application online, you will automatically receive a receipt. Avoiding online registration because you don't have your login codes? Email <u>members@usrowing.org</u> to receive them.

Did you know? Organizational Membership runs the *calendar* year, which means no matter when you purchase your organizational membership, it will expire on December 31, 2015. We encourage all organizations to use online registration because it's quick and easy. However, we do offer a paper registration form below.

Tier Levels 1-7 Tiers 1-7 are available	e online at any	time		
☐ Tier One ☐ Tier Two ☐ Tier Three ☐ Tier Four ☐ Tier Five ☐ Tier Six ☐ Tier Seven	\$1,325 \$1,525 \$1,850 \$2,075 \$2,450 \$950 \$350	1-20 active rowe 21-75 active row 76-150 active ro 151-300 active r More than 300 a All active club n	ver club members wer club members ower club members ctive rower club members nembers are current Champ	ionship Members must provide Certificate of Insurance)
Special Tiers The tiers below are Δ	V <u>OT</u> available o	nline. Please call 1-8	300-314-4769 to renew at a	tier listed below:
☐ Regatta Pass	\$150	competes in onl	y one regatta for the year -	bership to an organization that typically for alumni boats looking to e a maximum of 18 members.
□ Umbrella	\$350	of all the subsid	iary clubs. Each sub-club p	t covers itself, as well as the members ays \$350 to USRowing and receives d the right to race as its chosen name.
□ 0 Members	\$550		s zero members rowing und ourpose of fundraising or ho	ler the registered name. Typically sting a registered regatta.
_	PRMATION ne:			Org ID#
				Fax:
				# of Members:
				rship:
-				
CONTACT INFORM	IATION			
Contact Name (First/L	ast):			
Contact Address, City,	State, Zip:			
Contact Phone:			Email Address:	

Organizational Registration Continued...

Step 2 Requirements of Membership

- A. Submitting a quarterly roster is **no longer required.** Rosters are now kept electronically at https://rosters.usrowing.org.
- B. Tier 7 organizations must submit a valid certificate of insurance LISTING USROWING AS ADDITIONAL **INSURED.** If your certificate of insurance is not received or approved within 14 days of your membership renewal, your membership will be suspended, and you will not be permitted to participate in any USRowing-related activities.
- C. USRowing has joined the United States Olympic Committee in a SafeSport campaign aimed at raising awareness, stopping child abuse in sport and creating a safe culture in sports programs across the country. Effective December 31, 2014, ALL USRowing member organizations must have an athlete safety program in place. For more information on the SafeSport program, policy requirements and access to USRowing's numerous SafeSport tools, please visit www. usrowing.org/Safety/SafeSport.aspx.

			tion, we certify that we have an athlete safet f your policy:	
:	increases each year. I regattas in which to c	Every weekend, the compete. As partners and de the names and	cing opportunities expand, the need for a sk hese USRowing-trained volunteers provide ters, we need your help to build this critical contact information (email and telephone nee, fair and growing!	your rowers with safe and fair group. USRowing is asking each
	1			
	2			
. •	Payment Informed to "USRow "USRow"		in the amount of \$	
Or				
□ Visa	a □ Mastercard	□ Discover	Credit Card #	•
			Name as it appears on the card:	
I authorize U	SRowing to charge r	my dues payment	to my credit card in the amount of \$	
			Signature	

If this form is being submitted to USRowing, please remit payment to the address below. Your organization will not be considered active until payment has been received. Please note that you are able to join or renew your membership online at www.usrowing.org/join.aspx.

Submit application, payment and insurance certificate (if applicable) to:

USRowing Member Services 2 Wall St. Princeton, NJ 08540

Fax: 609-924-1578



Complete Online Profile

All organizations are encouraged to visit the USRowing website to complete their Online Organizational Profile. Completion of the information will provide comprehensive information to prospective members and others interested in finding out about your organization. Please visit <u>www.usrowing.org/join.aspx</u> to complete your online profile.

Club Administrators - USRowing Roster/Waiver Portal

Step 1 https://rosters.usrowing.org

First, begin by visiting the website: https://rosters.usrowing.org.





What can you do as "Club Administrator?"

As club administrator, you will have the ability to manage your club roster:

- Add athlete records
- Edit athlete records
- Archive athlete records
- · Merge athlete records
- View membership type
- Confirm waivers have been signed

Step 3 Understanding the Features

LL **A**

The "Add" button allows the club admin to add an athlete to his/her roster.

Archive

The "Archive" button allows the club admin to remove athletes who *might* be returning to row from the active view.

Export

Archived

🙎 Add 🙎 Archive 🔟 Export 🕿 Merge 🧸 Delete

Active

The "Export" button allows the club admin to send the roster to a spreadsheet.

Merge

The "Merge" button allows the club admin to combine athletes with duplicate records within the roster.

Delete

The "Delete" button allows the club admin to delete an athlete from the roster entirely, but not from USRowing's database.

Filter: first, last, email

FAQs:

Why do some athletes have duplicate records?

There are three ways an athlete can receive more than one USRowing number:

- 1. An athlete is not currently listed in the roster when the coach creates lineups in RegattaCentral. This is why it's important to keep your roster active and up-to-date *before* making lineups.
- 2. An athlete does not use a previously assigned number (whether because he/she forgot the member number, password, or is having trouble logging in), and creates a new number.
- 3. The coach/admin enters an incorrect birth date for an athlete, so he/she cannot find that record later.

How do I get rid of duplicate records?

Press and hold the "command" button (Mac) or "control" button (PC) while clicking on all the records you wish to merge, then click the "merge" button at the top.

Where do I get my admin or athlete code?

These codes are emailed to you throughout the year. Please update your organizational profile if you are not receiving these emails or contact <u>members@usrowing.org</u>.

Do I have to enter each athlete into my roster?

Absolutely not - unless you want to. When athletes sign their waiver by following the link and codes provided by you, they will automatically add themselves to the roster. Please see the next page for the process that athletes can add themselves to club rosters.

Athletes & Parents - USRowing Roster/Waiver Portal

To create or build a roster, club administrators have the option of typing the data in manually or having the athletes add themselves. Following is the process athletes or their parents can use to add the athlete to their club's roster and complete the USRowing waiver.

Step 1 https://rosters.usrowing.org

First, begin by visiting the website: https://rosters.usrowing.org.

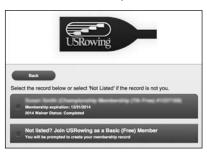


Step 3 Enter Club Access Code Get this code from your coach or administrator.



Step 5 Select Membership

Select the appropriate membership record or "Not Listed" if the record is not you.



Step 2 Click the Sign Waiver button



Step 4 Enter Last Name and Birth Date

Enter your last name and date of birth to find your existing member ID or if you are a new rower to create your new membership.



Step 6 Complete or Update Profile

Once you have located your member record, you can update all information including emergency contact. If there is no record, please complete fields to create your USRowing membership.



Step 7 Safety Questions and Waiver

You will be asked to complete four safety questions. Please answer to the best of your ability. You will not be penalized for any incorrect answers. You also may be prompted to complete your liability waiver at this time.



Please note: At the end of the process, you will be asked if you plan to compete in a national team selection event this year. This includes national selection regattas and national team trials. For most this answer is "no." If "yes" you will be prompted to view the US Anti-Doping video and questionnaire.

Organizational FAQ

1) My team/organization is holding a fundraiser that will include individuals that are not part of our club (such as National Learn to Row Day or a Learn to Row event). Are we still covered?

Yes. Miscellaneous special events and activities that involve groups other than your members (or USRowing members) are included automatically with your membership subject to underwriting review. Please alert USRowing to any events you intend to host that require specific insurance coverage such as liquor, camps, etc. As always, canoe/kayak activities and dragon boats are not covered under your USRowing insurance policy.

2) Why would my organization need to purchase a \$350 membership with USRowing if our organization already has insurance elsewhere?

The benefit of this Organizational membership level is to provide the opportunity to attend USRowing sanctioned regattas. Many regattas are choosing to become sanctioned events with USRowing for the specific event insurance coverage they receive, as well as the commitment of holding a fair and safe regatta. There are many benefits your organization is eligible for as a USRowing organization. Please visit www.usrowing.org/About/MembershipBenefits.aspx to learn more.

3) Our member organization also operates a canoe facility. Would its operations be covered under USRowing's insurance policy?

No. The rules of safety regarding canoe and kayak activities differ greatly from those of rowing, and USRowing does not presume to govern those activities. Therefore, the insurance benefits are not designed to cover canoe/kayak activities and operations. If your club has canoe/kayak and/or dragon boat activities, please contact Roehrs & Company at 1-888-467-3557 for a quote for these activities. You also can contact USA Canoe and Kayak at www.usacanoekayak.org to see if a membership in that organization will cover your canoe/kayak activities.

4) What about other coverage that is not provided for my organization through USRowing?

Information for directors and officers, automobile, property and rowing equipment insurance is included in this brochure and through the risk management website at <u>www.roehrs.com</u>. If your club is responsible for the coverage on the boathouse structure or for a vehicle, you should contact Roehrs & Company, Inc., at 1-888-467-3557 for a competitive quote.

5) Is the sale of alcohol by our organization covered?

The SALE of alcohol is not covered, but host liquor liability is included in the coverage and that covers you for fundraisers, banquets, etc., where you may SERVE alcohol as part of the function. If your organization is in the business of selling alcohol, you need to purchase coverage for this risk. Please refer to www.roehrs.com for a Liquor Liability application.

6) Will my member organization be covered if I race in an international event?

Your USRowing coverage is valid only in the United States, Canada and Puerto Rico. If you are attending an event outside these territories, you will need to contact Roehrs & Company about purchasing foreign liability coverage. Please contact the USRowing account representative at *lizrafferty@roehrs.com*.

7) Do all my members need to sign an ELECTRONIC waiver?

While signing a waiver electronically is not required, it is the most effective way to ensure USRowing has a record on file. Keeping paper records at the boathouse is acceptable but discouraged, since USRowing has no accurate way of confirming these members have signed a waiver. USRowing is considering electronic waiver only starting in 2016.

8) What is SafeSport and what does it mean for our organization?

We ask that all of our member organizations join us in the SafeSport campaign to protect athletes across the country. As of December 31, 2014, USRowing member organizations must adopt an athlete safety program. While our primary focus is to safeguard children, our policies will extend to all age groups including masters and college level. If your organization already has a policy in place, great! As long as it meets the minimum components, your current policy may be used. Please see www.usrowing.org/Safety/SafeSport.aspx for more information.

Organizational Benefits

We would like to thank you for your membership and support of the United States Rowing Association. Following are more than twenty (20) reasons to join USRowing. We urge all of our organizations to take advantage of the great and unique benefits we have to offer. You also can visit our website at www.usrowing.org/About/MembershipBenefits.aspx.

- 1. Eligibility to race in more than 200 registered regattas across the country.
- USRowing organization discounts on property, automobile and rowing equipment insurance packages through Roehrs & Company, Inc.
- 3. Online requests for certificates of insurance at http://www.roehrs.com/roehrs-us-rowing-insurance-program.
- 4. Access to our PASS Program, which is an online loss control program.
- 5. Access to coaching programs and Kris Korzeniowski consultations.
- 6. Our monthly e-newsletter: USRowing This Month is our informative e-newsletter that is emailed monthly.
- 7. Free information through USRowing's comprehensive Resource Library available to your organization at no cost. Whether you need boathouse management tips or fundraising advice, information is available right on the website.
- 8. Free regional listing of USRowing's member organizations with contact information to promote your USRowing registered regatta.
- 9. A toll-free number for membership information: (800) 314-4ROW (4769). Call us Monday through Friday 9 a.m. to 4:30 p.m. ET with your rowing questions and concerns.
- 10. Connect-A-Dock discount on your new dock system.
- 11. Your organization's vote as a voting member in the association.
- 12. Eligibility to participate in the *USRowing Club of the Year* program.
- 13. Free 2015 Rules of Rowing and USRowing Safety DVD for all NEW member organizations.
- 14. Discounted Mustang Survival PFDs and Flotation Suits.
- 15. Discounted Phillips AED (Automated External Defibrillator).
- 16. Discounted background checks for coaches and volunteers working with youth rowers.
- 17. Kippy Liddle Safety Program. For only \$279, you will receive a Kippy Liddle Kit. The kit includes 11 adult USCG-approved personal flotation devices, a rescue throw bag, a waterproof high-intensity flashlight, an air horn, nine emergency rescue blankets, a telescoping paddle and first-aid kit.
- 18. Discounted Pre-Packaged Kits including coaching, referee, and cowswain kits.
- 19. Access to discounts from Hilton Hotels and United Airlines.
- 20. Mercury Marine's Motor Rebate Program. If you purchase a new Mercury Marine motor, you may be eligible to receive a rebate. Please contact member services at *members@usrowing.org* for more details.
- 21. Eligibility to participate in *National Learn to Row Day*.
- 22. Discounts on name-brand outdoor gear through Promotive.com.

Automobile Checklist

Choose your scenario and follow the instructions for ensuring proper coverage

□ Borrowing a truck

I am borrowing my neighbor's vehicle to tow our trailer to a regatta.

The neighbor's personal insurance coverage would be primary, and USRowing auto liability would be secondary (or excess over the owner's coverage.) Unfortunately, you cannot cover this vehicle under your USRowing liability or physical damage coverage.

☐ Renting a truck
I am renting a vehicle from our local rental car company.

Your USRowing auto liability coverage would apply. You do not need to notify anyone that you've rented a vehicle. The coverage is *automatic* for liability. Check with your rental company to see if they can offer physical damage coverage for the vehicle. If YES, find out the cost per day and the deductible should you get into an accident. If NO, call Roehrs & Company at 888-467-3557 and request an application for Hired Physical Damage Coverage (or use the form in the back of this brochure). The cost is \$150 for a limit of \$30,000 or \$225 for a limit of \$50,000 for the period of 12/31/2014-12/31/2015. This is your best option if the rental company doesn't offer physical damage coverage or if you rent more than three times per policy period.

□ Pulling an owned trailer with a friend or coach's truck

I am pulling a club trailer with a friend or coach's truck.

Unfortunately, the friend/coach's insurance would be primary. The USRowing coverage would be excess over the coach's coverage and physical damage coverage is not available for this vehicle. Be sure there is physical damage coverage for your trailer under your equipment policy.

□ Pulling a rented trailer with an owned truck

The club owns a van/truck, and we are pulling a trailer for another club.

The liability coverage would come from your club's automobile policy even if the trailer swayed into the next lane and hit another vehicle. Liability always follows the vehicle pulling the trailer. You should check with the trailer owner to see if they will cover the physical damage coverage on the trailer while you're using it. If they want YOU to fix the trailer should it become damaged, you can get coverage either through your equipment carrier or your auto carrier for temporary use of a trailer. If the trailer owner is going to continue to cover the trailer while you're using it, there is nothing you need to do. Just be sure it's clear who is going to be responsible for the trailer should it become damaged.

□ Pulling an owned trailer with a rented truck

I am pulling a club trailer with a rented truck.

Your USRowing auto liability coverage would apply. You do not need to notify anyone that you've rented a vehicle. The coverage is *automatic* for liability. Check with your rental company to see if they can offer physical damage coverage for the vehicle. If YES, find out the cost per day and the deductible should you get into an accident. If NO, call Roehrs & Company at 888-467-3557 and request an application for Hired Physical Damage Coverage (or use the form in the back of this brochure). The cost is \$150 for a limit of \$30,000 or \$225 for a limit of \$50,000 for the period of 12/31/2014-12/31/2015. This is your best option if the rental company doesn't offer physical damage coverage or if you rent more than three times per policy period.

2015 Registered Regatta Program

All registered regatta participating organizations must be current members of USRowing and must compete under their official USRowing membership name. Register your regatta online at www.usrowing.org

Registering your regatta with USRowing means that your regatta is officially and nationally recognized as a safe and fair event, meeting the highest standards for American regattas. The 2015 Registered Regatta Program continues to offer regatta organizers unprecedented, "no additional cost" liability and excess medical insurance benefits for the regatta and its participants.

Sanctioning Fee Schedule

• Indoor Regatta (any size)	\$250 All attending orgs must be current organizational members of USRowing. All unaffiliated athletes must be a Basic <u>OR</u> Championship member of USRowing
• Small Regatta (1-500 participants)	\$350
• Medium Regatta (501-1,000 participants)	\$750
• Large Regatta (1,001 - 1,500) participants)	\$1,250
• Mega Large Regatta (1,501+ participants)	\$1,500
• Other Insurance	\$100 This option is not available online. Please call 1-800-314-4769.

^{*} Note: Dual and Tri events are covered under your USRowing organizational insurance and do NOT need to be registered. However, all attending organizations must be current USRowing organizational members.

Requirements

- The host organization must be a current organizational member of USRowing.
- All attending organizations must be current organizational members of USRowing.
- All unaffiliated rowers must have a Championship Membership with USRowing.
- Sanctioning fees must be paid in full, one month prior to the event.
- If the regatta is not using RegattaCentral services, a list of anticipated attending crews must be submitted to USRowing.
- The Chief Referee must be fully licensed and have a current Championship Membership.
- Any exceptions or amendments to USRowing rules must be submitted to USRowing.

Regatta Central Registration Services

RegattaCentral is rowing's trusted source for regatta and club registration services. It features a scalable and affordable solution, which makes it a perfect match for any size regatta or club. It is the go-to website for coaches and rowers looking to discover an upcoming competition, register for a regatta, find results, or plan the next season. Its club management services also make it a snap for your club to process online registrations for learn to row, memberships, youth programs, boat storage, banquets, etc.

RegattaCentral continues to work toward improving both the client and user experience. Several updates to the look and feel of the website were introduced in 2014, with several more planned for 2015. An exciting new feature for 2015 will be Version 3 of the RegattaCentral Rowing API, which will help regattas, clubs, governing bodies, and rowing associations manage and exchange data. The web services API is currently being used by several regatta timing systems to publish live results to the website and mobile apps. It will be expanded in the future to include modules and subsystems of Control Commission, Rosters, Clubs, Regattas, Onsite Registration & Credentials, Volunteer Management and more.

RegattaCentral also combines its technology with fantastic customer service. Our dedicated Account Managers and full-time Customer Support Representative ensure staff, volunteers, members and coaches receive prompt professional support and our certified bookkeeping staff ensures you receive timely and accurate remittances of your funds.

As clients of RegattaCentral, USRowing's national office has been able to cut its paperwork and the time spent on the registration and management of each of our national championship regattas by more than 75%, which saves more than the cost of the services itself. As members of USRowing, you can realize an additional discount to these savings. USRowing registered regattas and clubs are eligible for special discounts on RegattaCentral services. Additional discounts are available for large regattas and organizations which host multiple regattas.

Visit www.regattacentral.com, email <u>support@regattacentral.com</u>, or call (614) 360-2922 for more information.

2015 Registered Regatta Program

1) If I choose to use different event insurance other than USRowing insurance, how can I still use USRowing referees?

If you prefer to use different insurance coverage for your registered regatta, you may do so with the option to register your regatta for \$100. With this option, you may register your event while still getting access to USRowing referees. Be sure to fill out the registered regatta application listed on page 13 if you anticipate using outside insurance.

2) What if we would like to purchase additional coverage for our registered regatta or our registered regatta committee?

Contact Roehrs & Company Inc., at 1-888-467-3557. Also, you can refer to the directors and officers, crime insurance, hired/non-owned auto physical damage and rowing equipment coverage sections of this brochure on pages 19-21.

3) If we are running a non-registered regatta, can we still purchase the USRowing coverage?

The coverage is only for USRowing registered regattas. It is not available to non-registered regattas, as USRowing cannot sanction or "vouch for" the safety at those events.

4) What if our organization is hosting a dual or tri-meet regatta? Do we need to register the event?

If the organizations involved with the dual or tri-meet regatta are current member organizations, there is no need to register the regatta. The activities will be covered under your club's insurance policy.

5) Why did USRowing opt for \$1,000,000 primary and \$1,000,000 excess coverage per incident for registered regattas? Isn't \$1,000,000 sufficient?

Many registered regattas must carry \$2,000,000 per occurrence coverage due to the requirements of their host regions or other constraints. For example, some cities or municipalities require a \$2,000,000 per occurrence limit. Some regattas may have other affiliations through which they can access this additional coverage at no cost. However, for the majority of regattas, the cost of obtaining the additional \$1,000,000 is quite high compared to the cost to USRowing to provide it as a registered regatta benefit

6) Is the sale of alcohol at our registered regatta covered?

No. The SALE of alcohol is not covered under insurance. However, Host Liquor Liability is included in the coverage, and that covers you for fundraisers, banquets, etc., where you may serve alcohol as part of the function. If your organization is in the business of selling alcohol, you need to purchase coverage for this risk. Please refer to www.roehrs.com for a Liquor Liability application.

7) Does the insurance provide coverage for our registered regatta committee?

Yes. If the committee qualifies as a registered regatta committee or member organization in good standing with USRowing, the policy provides liability coverage for their activities related to the organization and operation of the registered regatta. These include planning meetings, banquets, event set-up, regatta operations, event tear-down, and award banquets. A Directors and Officers policy may be purchased separately if you need or want that type of coverage (see pages 19 and 20).

8) What about registered regatta competitors? Are they covered during registered regatta events?

Yes, if the regatta meets the requirements for registered regatta designation by USRowing and all release of liability forms have been signed electronically, or verified, then all rowers, coxswains, coaches, referees, club members and USRowing individual members receive liability and excess accident medical benefits (subject to terms and exclusions) for covered event activities. Volunteers (while acting on your behalf) and other individuals approved as participants also receive liability coverage (subject to terms and exclusions) for approved activities.

9) Can our additional insureds be added? At what cost?

Yes. You can request a certificate of insurance by visiting <u>www.roehrs.com/roehrs-us-rowing-insurance-program</u> and click on "Request a Certificate," email <u>lizrafferty@roehrs.com</u>, or call 888-467-3557. There is no charge for requesting an Additional Insured Certificate.

2015 USRowing Registered Regatta Application Register you regatta online at www.usrowing.org/DomesticRowing/RegisteredRegattas.aspx.

Name of Regatta:					
Dates:		Me	mber Organizatio	n ID#	
Member Organization N	Name:				
	on are you using: sing RegattaCentral, please	☐ RegattaCent		her nding teams	□ None to <u>members@usrowing.org</u> .
Regatta Director:		Pho	one Number:		
Website:		Em	ail Address:		
Mailing Address:					
Body of Water:		Ent	ry Deadline:		
Number of Competitors	: Race	Distance:	Re	gistration F	ee:
Type of Race:	☐ Sprint	□ Head	☐ Open Water		□ Other
Competitor Categories:	□ College □ Junio	or 🗆 Ma	sters	laptive	□ Other
Chief Referee:		Chief Refer	ee Email:		
Has the Chief Referee b	een officially notified?	□Yes	□No		
Number of Launches:	Referee	Saf	ety/Rescue	Cours	se Patrol
Will the body of water b	be closed to other boat traf	fic during compe	etition?	☐ Yes	□No
If not, how will traffic b	e controlled?				
Method for obtaining w	eather updates?				
	or amendments being req				□No
Do you have a Hold Ha another party as an addi	rmless or Indemnification tional insured such as a pa	Contract with ar	individual or ent nter, or public ent	ity for this ϵ tity?	event? Are you agreeing to add
□ Yes	☐ No (If yes, please attack	ch a copy of the	contract(s).		
Please request Addition or phone 888-467-3557		roehrs.com/roeh	rs-us-rowing-insu	<u>rance-progi</u>	ram, email <u>lizrafferty@roehrs.com</u> ,
Oh behalf of the organiz	zing committee, I have rea	d and understand	d all the condition	s and requir	rements for hosting a registered
regatta. These requirem	ents will be met.				
Signature:				Date:	
Method of Payment:					
•	☐ Mastercard	□ Discover	□ Ch	eck #	
	ation to mamhars@usrowi	•			

REMINDER: IF YOU ARE NOT USING ONLINE REGISTRATION TO MANAGE YOUR REGATTA, PLEASE PROVIDE A TENTATIVE LIST OF COMPETING ORGANIZATIONS ALONG WITH THIS APPLICATION.

2015 USRowing Registered Regatta Application Agreement for regattas using other insurance (\$100)

This option *cannot* be renewed online.

Name of Regatta: _					
Dates:		Me	ember Organ	ization ID# -	
Member Organizat	tion Name: ———				
	stration are you using: not using RegattaCentral			□ Other d attending tear	□ None ns to <u>members@usrowing.org</u> .
Regatta Director: _		Ph	one Number	·	
Website:		En	nail Address		
Mailing Address: -					
Body of Water:		En	try Deadline	:	
Number of Compe	etitors:	_ Race Distance:		Registration	Fee:
Type of Race:	☐ Sprint	☐ Head	☐ Open	Water	□ Other
Competitor Catego	ories: College	☐ Junior ☐ Ma	asters	☐ Adaptive	□ Other
Chief Referee:		Chief Refe	ree Email: _		
Has the Chief Refe	eree been officially notifi	led? □ Yes	□No		
Number of Launch	nes: Refere	e Sa	fety/Rescue	Co	urse Patrol
Will the body of w	vater be closed to other be	oat traffic during comp	etition?	☐ Yes	s 🗖 No
If not, how will tra	iffic be controlled?				
Method for obtaini	ing weather updates?				
	otions or amendments be st exceptions:			□ Yes	□No
	are registering this regaing referees is a primary				ty policy offered by USRowing.
	ng to use outside insuranceds under your liability p		s and to cove	r the liability o	f USRowing Referees and USRowing
	ureds for any events beir				censed referees and officials as addi- a certificate of insurance to USRowing
	nization wishes to have Unbility coverage to the ev		er the USRo	wing licensed r	referees and officials. This does not
Signature:				_ Date:	
Method of Paymer	nt:				
□ Visa	☐ Mastercard	□ Discover		□ Check #	
Credit Card #			n Date:		

USRowing Individual Membership

Championship, Basic, International and Outreach

Individual Membership

Championship Membership -- \$65/year (27 and older), \$45/year (26 and under)

Championship Membership in USRowing includes many benefits such as the ability to participate in all USRowing-hosted events, insurance benefits, discounts and access to members-only content including the resource library. Championship Membership is necessary to race at USRowing-hosted events such as Youth National Championships, Club National Championships, Masters National Championships, etc. Championship Membership is valid for one year from the date you renewed or joined.

Basic Membership -- No Charge

Basic Membership, which is free, has replaced the waiver-only profile. Becoming a Basic Member allows you to sign a waiver, or release of liability, permits you to participate in any registered regatta across the United States except for USRowing-hosted events and gives you access to USRowing's monthly e-newsletter. You must become a Basic Member and sign your waiver prior to your first race (including indoor events). Basic Membership is valid for one year from the date you renewed or joined. You waiver is valid until December 31 of the current year. Visit www.usrowing.org/About/MembershipBenefits.aspx to see a full list of Basic Membership benefits.

International Membership -- \$75

International membership is for those who *live and row outside the United States*. Individuals whose permanent address is outisde the U.S., but row for a U.S. organization, do **not** have to purchase an International Membership. *Note: When competing at a USRowing-hosted event, any individual or member of a club not located in the U.S., will only need a BASIC membership, so long as he/she is a member of his/her country's national governing body of rowing.*

Outreach Membership -- \$10

USRowing offers high school athletes who demonstrate economic need the opportunity to become USRowing Championship Members at the reduced fee of \$10 per year. To qualify, athletes should meet one of the following criteria:

- Enrolled in the Federal Food Stamp Program
- Entered in a National School Free Lunch Program
- · Meet Federal Poverty Guidelines

Applications may be submitted on behalf of qualified individuals directly to USRowing by their member organization with the online form. The Rowing Outreach Membership cannot be purchased online or submitted individually at this time. You can find more about the outreach program by visiting www.usrowing.org/DomesticRowing/AmericaRows/OutreachMembership.aspx.

Join/Renew

Becoming a member of USRowing or renewing your existing membership is easily achieved online. By visiting www.usrowing. org/join.aspx, you are able to join or renew as either a Championship or Basic member. You will need your USRowing member number and password. If you have forgotten your member number, you can use the member number lookup link found here, www.usrowing.org/join/MemNumUserLookup.aspx. If you have forgotten your password, use the password reset button found below the login ID fields.

FAQS

I am a current Championship Member of USRowing racing outside of the United States. Does my liability coverage apply?

Your USRowing coverage applies in the United States, Canada and Puerto Rico. If you are traveling outside of those territories and are in need foreign liability coverage, please contact *lizrafferty@roehrs.com* or 1-888-467-3557. USRowing member organizations traveling outside of the United States can receive liability coverage for a premium of \$400 per trip.

Can I renew my Basic Membership (formerly waiver-only profile) number?

Yes. You are now able to renew an expired Basic or Championship membership online at any time.

FAQs Continued...

What if I have multiple member numbers associated with my name? Which do I renew?

You may have multiple numbers associated with your name. If you are unsure which number to renew, check with your coach to see which number he or she has stored in your profile with RegattaCentral. If he or she doesn't use RegattaCentral, you can renew whichever Basic Membership number you choose. Please note: If you have a Championship Membership number, you should sign your wavier under that number and NOT obtain a new Basic Membership number.

Can I update my profile on the USRowing website or do I need to contact USRowing?

You have the ability to update your profile online at: www.usrowing.org/join.aspx.

What are the benefits of being an individual member?

A list of benefits for both Championship Membership and Basic Membership can be found at: www.usrowing.org/About/MembershipBenefits.aspx.

What's the difference between a Championship Membership and a Basic Membership?

A Championship Membership is a membership you purchase, which provides you eligibility to receive numerous member benefits including the ability to participate in all USRowing-hosted events, USRowing conventions, and other USRowing-owned regional events. Basic Membership, which is free, has replaced the waiver-only profile. Basic Membership allows you to sign an online waiver, gives you access to USRowing's monthly e-newsletter, and compete at all registered regattas. The entire list of benefits for both types of membership can be found at: www.usrowing.org/About/MembershipBenefits.aspx.

Do I have to be a member of USRowing to row in any regatta in the U.S.?

USRowing's Basic Membership allows you to race as part of a member organization at any registered regatta. If you are racing unaffiliated at a registered regatta, all members of the boat must be Championship Members of USRowing. The only regattas that require Championship Membership for all individuals are events that are hosted by USRowing. A list of those events can be found at www.usrowing.org/Events.aspx.

Can I cancel my membership if I am no longer rowing?

While your membership can be canceled at any time, we will only refund money within the first 30 days of purchase, provided that you have not raced at any regattas under that member number.

Can I renew my old member number if significant time has elapsed between renewals?

Yes. We do not discard old numbers, even if there has been several years between active membership. If you would like to renew an old number, visit: www.usrowing.org/join/MemNumUserLookup.aspx. If you have problems, please call 1-800-314-4769, and we will assist you in resurrecting your old number.

Do I have to obtain a Basic Membership number in addition to my Championship Membership?

No. Please use your Championship Membership number to sign your waiver.

When should I renew my individual membership?

Starting in 2015, both Basic Membership and Championship Membership will expire one year from when you joined or renewed. For example, if you join in March 21, 2015, your membership will expire in March 20, 2016. You will need to sign your waiver each year. It is recommended that you do so as soon as possible in the calendar year.

USRowing requires an individual membership, but I have an organizational membership. Does that count as the same thing?

No. If you are rowing at an USRowing-hosted event, you are required to have a Championship Membership. A list of those events can be found at <u>www.usrowing.org/Events.aspx</u>. If you are rowing at a USRowing registered regatta, you need to have a Basic Membership to participate. However, if you are rowing at a hosted event as "Unaffiliated," you must have a Championship Membership.

USRowing Individual Membership

Championship and Basic

Individual Membership Benefits

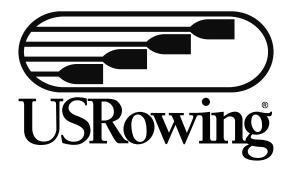
Championship Membership - \$65 for 27 and over, \$45 for 26 and under

Championship Members get all the benefits of Basic Membership below plus...

- ROWING Magazine
- Access to an online research database/search engine with 9,000 articles, SportDiscus and Academic Search Complete databases.
- Excess accident medical coverage.
- Eligibility to participate in all USRowing-hosted events, USRowing conventions, and other USRowing-owned regional events.
- · Eligibility to participate in our Coaching Education program.
- · Eligibility to participate in National Team Testing.
- · Access to USRowing's members-only content on www.usrowing.org.
- Individual members-only discounts on shell and rowing equipment insurance through Roehrs & Company, Inc.
- Complete access to USRowing's resource library.
- A toll-free number for membership support services: (800) 314-4ROW (4769). Call us Monday through Friday 9 a.m. to 4:30 p.m. ET with your rowing questions and concerns.
- Assistance in locating rowing clubs across the nation.
- · Discounted Mustang Survival PFDs and Flotation Suits.
- · Discounted outdoor gear from Promotive.com.
- Access to discounts from Hilton Hotels, United Airlines, Craftsbury Sculling Center, Rubini Jewelers, The Art of Rowing, The Sock Guy and Rudy Project.

Basic Membership - No charge

- Online electronic registration and release form (waiver). No need to file waivers at each registered regatta, as USRowing's national office will manage your waiver for you.
- Ability to row in all registered regattas. Rowers must be Championship Members to be eligible to participate at USRowing-hosted events.
- Our monthly e-newsletter: *USRowing This Month* is our timely and informative e-newsletter that is e-mailed every month.
- Sport liability coverage if part of a current USRowing member organization.
- Access to an Accident Insurance Benefit and Major Medical/Health Insurance Program through Nicholas Hill Benefit Group.



2015 USRowing Insurance Program

The limits and benefits outlined below apply to most paid membership categories. In other words, whether you are an organizational member, a registered regatta, or a Championship Member of USRowing, you are covered by the same insurance program. Please visit www.roehrs.com/roehrs-us-rowing-insurance-program for an online description of USRowing coverage, certificate requests and other insurance information.

General and Excess Liability Limit Summary (limits are combined for illustration purposes):

•		1 1 /
 Limit of Liability per Occurrence 	\$2,000,000	(Limit per incident)
 Policy Aggregate per Location 	\$6,000,000	(Limit per year)
 Products/Completed Operations Aggregate 	\$3,000,000	
 Personal and Advertising Injury 	\$2,000,000	
 Sexual Abuse & Molestation/Occurrence 	\$2,000,000	
 Sexual Abuse and Aggregate 	\$3,000,000	
 Errors & Omissions Coverage for Coaches 	\$1,000,000	
 Participant Legal Liability 	Included	
Fire Legal Liability	\$ 300,000	
 Medical Payments (non-participants) 	\$ 5,000	(Or volunteers)
• Deductible	\$ 0	
 Hired/Non-Owned Auto Liability 	\$1,000,000	

Excess Accident Medical Limit Summary

 Excess Accident Medical/Dental Expense 	\$ 25,000
 Accidental Death Benefit 	\$ 15,000
 Accidental Dismemberment Benefit 	\$ 50,000
 Disappearing Deductible Per Claim 	\$ 250

^{*} The disappearing deductible feature means that when any amount up to the \$250 deductible is paid toward a claim, whether it is paid by a primary policy or by the claimant, the deductible will be reduced by that amount.

Highlights of the 2015 USRowing Liability Plan

- Includes participant legal liability coverage
- No exclusion for "Player vs. Player" claims
- Includes host liquor liability coverage
- Learn to Row days are automatically covered

Coverage is provided for the legal entity of your organization and participant legal liability for your registered members as a benefit of membership with USRowing. Your application must include an accurate online roster. USRowing has the right to audit all rosters. Organizations must make sure all members have signed their online waivers (see pages 5-6 for more information).

Sanctioned or approved rowing and rowing-related activities include scheduled practices, try-outs, competitions, event set-up, tear-down, meetings, banquets, ancillary events, and non-hazardous fundraisers. Clubs should have procedures in place to track unescorted boats.

Organizational Member Optional Coverages

- Hired/Non-Owned Automobile Physical Damage page 18
- D&O Liability page 19-20
- Crime Insurance page 19-20
- Equipment Insurance page 21

What To Do In the Event of a Claim

It is important to notify your insurance company of a claim (or potential claim) right away after the incident occurs, so that they may be involved in the entire claims process. If property damage is involved, take pictures of the damage if possible. Protect the property from further damage (save any receipts if expenses are incurred to do so). Do not admit liability. Obtain contact information for any other involved parties. Get names and phone numbers of any witnesses. Report to the police if a crime has been committed (like theft). Call Roehrs & Company at 888-467-3557 as soon as possible to report any incident which may be covered under your insurance, or if you receive an attorney letter of representation or lawsuit. If you're not sure if you have a claim, consult your agent to discuss the incident in detail.

Policy Benefit Period

⁵² Weeks - Coverage applies from date of injury

Optional Hired/Non-Owned Auto Physical Damage Coverage

Please send the completed application to Roehrs & Company if you wish to purchase the Hired Physical Damage coverage. Coverage can generally be bound the same day, and you can receive proof of coverage rather quickly.

Please note, this coverage does not renew from year to year, so you will have to complete this application for each year you wish coverage to remain in force.

Organization Name:	
Contact Name (Person to receive mailings):	:
Mailing Street Address:	
City, State, Zip:	
Email:	Website:
Contact Phone #	
Signature:	
There are two limits available:	
There are two limits available: □ \$50,000 for \$225 per year (there m	
	nay be \$2 tax)
, , , , , , , , , , , , , , , , , , , ,	nay be \$2 tax)
□ \$50,000 for \$225 per year (there m □ \$30,000 for \$150 per year (there m Premiums cannot be pro-rated.	nay be \$2 tax) nay be \$2 tax)
□ \$50,000 for \$225 per year (there m □ \$30,000 for \$150 per year (there m **Premiums cannot be pro-rated.** Our USRowing organization would like to p	nay be \$2 tax)



Roehrs & Company Inc.

736 Springdale Drive Exton, PA 19341

Fax this form to 610-363-5231. Scan and email to *lizrafferty@roehrs.com*. Call us with any questions at 1-888-467-3557.



Directors and Officers (D&O) Liability for Not-for-Profit Rowing Organizations

Directors and Officers coverage provides protection for lawsuits against the directors and officers of not-for-profit rowing organizations, as well as their volunteers, for actual or alleged wrongful acts and errors and omissions. The policy provides protection for individuals or officials in their collective capacity as officers of the organization. The policy also provides coverage for suits brought against the entity itself.

Policy Limit \$1,000,000 or \$2,000,000 Total Payments \$1,000,000 or \$2,000,000

Deductible \$1,000

Examples of claims covered by this policy: lawsuits seeking damages for discrimination, wrongful suspension of players, acts beyond the authority of the organization, wrongful dismissal of coaches or failure to provide adequate insurance to players.

This plan does not provide coverage for lawsuits involving bodily injury or property damage. These types of claims can be covered under the General Liability Policy.

Please note: This coverage is written on a "claims made basis." All claims under this policy must be reported to the insurance company within the policy term.

If your organization is a for-profit entity, you are not eligible for coverage under this program. Please contact Roehrs & Company Inc., at 888-467-3557 for the appropriate Directors and Officers Liability application.

Insurance Company Underwriters

The D&O policy and Crime policy are underwritten by Philadelphia Insurance Company, which is rated "A+" (Superior) by A.M. Best's Rating Service.



Crime Insurance

This plan provides protection for rowing organizations against the financial loss caused by the dishonest disappearance of money, securities, or negotiable instruments. This Crime Insurance Plan includes coverage for loss by theft or forgery by an officer or volunteer.

Employee Theft Coverage: \$25,000 per loss
On-Premises Coverage: \$10,000 per loss
Off-Premises Coverage: \$10,000 per loss
Depositor's Forgery: \$10,000 per loss
Deductible: \$250 per claim

Examples of covered losses under this plan are the loss or dishonest disappearance of: monies or securities in the league treasury, moneys collected from fundraising activities or monies set aside for the purchase of uniforms and equipment.

Limit and Premium Options

Option A	\$1,000,000 D&O Liability Limit	\$380
Option B	\$2,000,000 D&O Liability Limit	\$770
Option C	Crime Insurance	\$175
Option D	D&O Liability \$1,000,000 Limit Crime Insurance	and
		\$510
Option E	D&O Liability \$2,000,000 Limit Crime Insurance	and
	Crimo modiane	\$895

Eligible for D&O policies: all member organizations and regatta committees of USRowing that are filed as non-profit organizations or that operate as non-profit. Any organization that operates as a for-profit organization or that is filed as a for-profit entity must submit to full underwriting review.

Roehrs is licensed in all 50 states. The California Department of Insurance requires that we post our California license number in this brochure. The license number is: 0F51701.

Directors & Officers Liability and Crime Insurance for Rowing Orgs

Complete this application and return to Roehrs & Company, Inc.

You do not need to send money. You will be billed by Philadelphia Insurance Company.

If you have purchased this insurance in the past, please call Roehrs & Company at 610-363-7999 to determine if this application needs to be completed or the policy will renew automatically.

Rowing Club or Association Name:		
Contact Name:	Title:	
Address:		
City:	State:	Zip:
Phone:	Fax:	
Email:		
Nature of Operations:		
* For-profit entities are not elibible for application if you are a For-Profit organ	this plan. Please contact Roehrs & Company ization	Inc., for the appropriate
Please list: # of Employees	# of Members# of Board M	Tembers # of Volunteers
• •	: \$	
☐ Option B: \$2,000,000 I ☐ Option C: \$25,000 Crin ☐ Option D: \$1,000,000 I	Directors & Officers Liability Limit Directors & Officers Liability Limit me Insurance D&O Liability Limit and Crime Insurance D&O Liability Limit and Crime Insurance	\$380 \$770 \$175 \$510 \$895
	This section must be completed	
	sed for this coverage is aware of facts or circ uture claim, with the exception of (choose on	
☐ None (No known circumstance ☐ Describe cirsumstance here: —	es to report)	
It is agreed that if such facts or circumtacirmstances is excluded from this proportion	ances exist, whether or not disclosed, any cla	im arising from such facts or
Verification : By signing this enrollmen	nt from, I hearby verify that all information p	provied is true and correct.
yermetteren. By signing this emoniner	, , ,	

Rowing Equipment Insurance Application

Worldwide coverage is written on an "all risks" form for direct physical loss and/or damage to your equipment. Various deductible options and additional coverage options are available.

Effective Date of Coverage	ge:		
Legal Name of Rowing C	Organzation(s):		
Contact Name:			
Street Address:			
Business or Cell Phone N	fumber:	Fax	Number:
Bootation Where Equipme	is stored.		
Total Value of Equipment (Please attach a list include		umber and replacement cost new of	each item):
Year	Make	Model	Replacement Cost
		-	
		-	
*Please list additional equipmen	t on hack if needed		
		ease note items on equipment list be	eing financed):
	□ \$250 per occurence	□ \$500 per occurence	□ \$1,000 per occurrence
	•	_ ,,,,,	_ , , _I
Available Additiona	al Coverages		
	nent for limit of \$10,000 for an of \$100 (\$5,000 granted	- C	onal STEAMSHIP shipments and for an additional premium of
☐ Coverage for equipm others (\$50,000 gran	nent leased, rented, or borrowed ted automatically.)*		nt leased, rented, or borrowed 0 granted automatically.)
Limit	Additional Prem	ium Limit	Additional Premium
\$100,000	\$250	\$100,000	\$250
\$150,000	\$500	\$150,000	\$500
\$200,000	\$750	\$200,000	\$750
\$250,000	\$1,000 nce from clubs who are using the equipment	\$250,000	\$1,000
Squosi proof of manua	and and and and analysis		



Please complete application and return with a list of your equipment to: Roehrs & Company, Inc. Attn: Liz Rafferty, P.O. Box 100, Exton, PA 19341

Phone: 610-363-7999 Fax: 610-363-5231, Email: <u>lizrafferty@roehrs.com</u>

Coverage is Underwritten by the Chubb Group of Insurance Companies.



Safety Equipment and Gear

USRowing offers a variety of discounts on safety equipment and gear as a member benefit. To order any of the equipment listed below, visit www.usrowing.org/Safety.aspx.

Kippy Liddle Kit - \$279

- (11) Type II PFD
- (9) Emergency Blankets
- (1) Waterproof, High Intensity Flashlight
- (1) Waterproof First Aid Kit
- (1) Air Horn
- (1) Telescoping Paddle
- (1) Safety Throw
- (1) USRowing Carry Bag





Mustang PFD - \$239 MD 3183

- 1F auto hydrostatic inflator
- 5-year maintenance-free inflator unless inflated
- Provides 35 lbs of buoyancy when inflated
- Cylinder is contained inside bladder to protect against corrosion
- Strobe light holder, safety whistle, and SOLAS reflective tape on bladder
- Will only automatically inflate when submerged in 4+ inches of water
- Will not prematurely inflate due to rain, spray or humidity
- Universal size for all adults

Mustang Belt Pack - \$119 MD 3075

- 35 lbs of buoyancy when inflated
- Is capable of self-righting most wearers once inflated and donned (correctly pulled over the head)
- Innovative neck opening accommodates wearers with different head sizes
- · Welded seams, safety whistle, comfortable to wear
- Reusable with Re-arm MA 7203 Kit





Mustang Survival Suit - \$425 MS 2175

- Hypothermia and flotation protection
- The suit's close-cell foam provides flotation and in-water insulation to delay the onset of hypothermia in the event of water immersion (immersed Clo=0.420)
- Tug-Tite at thighs and ankles cinch easily to improve fit and minimize water flushing to delay onset of hypothermia
- Inflatable head support pillow for additional buoyancy
- Coast Guard Approved Type III PFD when worn

Pre-Packaged Kits

USRowing offers several start-up kits for coaches, referees, and coxswains. To order any of the gear listed below, visit www.usrowing.org/DomesticRowing/PrePackagedKits.aspx.



Coaching Kit 1 - \$279

- Stormtech Waterproof Duffel
- 35 Watt Thunderpower Megaphone
- Rite in the Rain Waterproof Notebook
- Crew MaryBeth Roberts
- Nuts and Bolts Guide to Rigging
 Mike Davenport
- LED Waterproof Flashlight
- GoreTex USRowing Hat
- First Aid Kit (with whistle)
- Cell Phone Dry Bag
- · Adjustable Wrench
- · Key Floater
- DVD Coached Drills
- DVD Safety DVD
- DVD Sweep Technique

Coaching Kit 2 - \$289

- · Stormtech Waterproof Duffel
- 35 Watt Thunderpower Megaphone
- Rite in the Rain Waterproof Notebook
- High Performance Rowing John McArthur
- Rowing Faster Volker Nolte
- Nuts and Bolts Guide to Rigging
 Mike Davenport
- LED Waterproof Flashlight
- · GoreTex USRowing Hat
- First Aid Kit (with whistle)
- Cell Phone Dry Bag
- $\bullet \ \ Adjustable Wrench$
- · Key Floater
- DVD Coached Drills II
- DVD Coached Drills III
- DVD The Art of Moving the Boat

Referee Kit - \$279

- Stormtech Waterproof Duffel
- 35 Watt Thunderpower Megaphone
- Crew MaryBeth Roberts
- · Rules of Rowing
- Adjustable Wrench
- Key Floater
- Cell Phone Dry Bag
- Rite in the Rain Waterproof Notebook
- LED Waterproof Flashlight
- · GoreTex USRowing Hat
- · Red and White Flags
- Electrical Tape
- First Aid Kit (with whistle)



Coxswain Kit - \$129

- · Down and Dirty Guide to Coxing
- · CD Down and Dirty Guide to Coxing
- Rite in the Rain Waterproof Notebook
- Overboard Waterproof Belt-Pack
- Adjustable Wrench
- · Key Floater
- GoreTex USRowing Hat
- Electrical Tape
- Medical Tape
- Small LED Keychain Flashlight

Automatic External Defibrillator (AED)

USRowing offers discounts on two styles of AED's: The **HeartState FRx defribrillator**, meant to handle temperature and moisture changes of outdoor environments, and the **HeartStart On-Site defribrillator**, meant for climate controlled indoor environments.

OPTION 1

Cost: \$1,000 (\$1,350 value!)

HeartStart On-Site Defibrillator

- (1) Brand New Philips HeartStart On Site Defibrillator (with 8-year warranty)
- (1) Adult Electrode Cartridge
- (1) Battery Pack (4-year warranty)
- (1) User Manual
- (1) Quick Use Guide
- (1) Slim Carry Case
- (1) Heart Smart CPR/AED Rescue Kit (Includes CPR mask, scissors, antibacterial wipes, towelette, and razor)
- (1) AED Inspection Tag
- (1) Lifetime Tracking & Expiration Notification (software updates, pad/battery expiration, etc.)

POWER TO SAVE A LIFE

The HeartStart On-Site Defibrillator is the solution for treating SCA (Sudden Cardiac Arrest) in a temperature and moisture controlled environment.

OPTION 2:

Cost: \$1,500 (\$1,950 value!)

Philips HeartStart FRx Defibrillator

- (1) Brand New Philips HeartStart FRx Defibrillator (with 8-year warranty)
- (1) Smart Pads Cartridge (Adult)
- (1) Battery Pack (4-year warranty)
- (1) User Manual
- (1) Quick Use Guide
- (1) Carrying Case
- (1) Heart Smart CPR/AED Rescue Kit (Includes CPR mask, scissors, antibacterial wipes, towelette, and razor)
- (1) AED Inspection Tag
- (1) Lifetime Tracking & Expiration Notification (software updates, pad/battery expiration, etc.)

RUGGED AND RELIABLE

The FRx Defibrillator is the solution for treating SCA (Sudden Cardiac Arrest) in environments and conditions too demanding for other defibrillators. This includes the outdoors and other unforeseen elements.

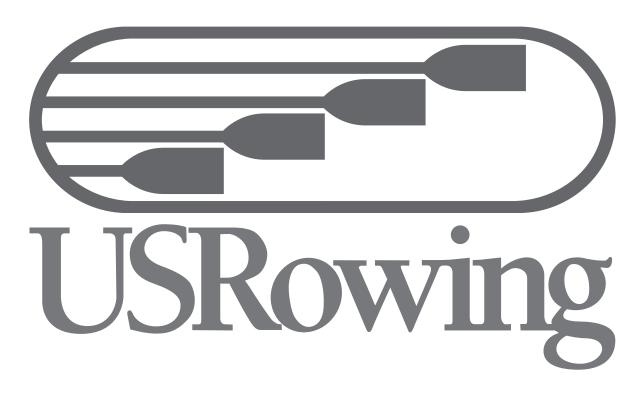
HeartStart On-Site:

http://www.healthcare.philips.com/main/ shared/Assets/multimedia/flash/resuscitation/ AED/HS1 onsite demo/index.html

HeartStart FRx:

http://www.healthcare.philips.com/main/ shared/Assets/multimedia/flash/resuscitation/ AED/Demo/index.html





www.usrowing.org



The United States Rowing Association

2 Wall Street

Princeton, NJ 08540 Phone: 1.800.314.4769

Fax: 609.924.1578 members@usrowing.org

 $\underline{www.usrowing.org}$

Member: United States Olympic Committee

Federation Internationale des Societes D' Aviron (FISA)

